

# Infor ERP<sup>LX</sup> for supply chain management

➔ From concept to customer, Infor ERP LX improves supply chain efficiency and cost-effectiveness.



## Be enterprising.

Enterprising manufacturers must satisfy two sets of requirements: Their own and their customers'. It's not an easy challenge. Customers are more demanding than ever, and their wants can seem to be in direct conflict with your need for lean, efficient processes. There is a way to synchronize both—through effective supply chain management, translating customer requirements into orders, and integrating them into your planning, operations, and execution systems. From forecasting to procurement, from production scheduling to order fulfillment, the key is having the right technology to help your supply chain meet all your customers' requirements—and your own.

## Leverage experience.

At Infor™, our process manufacturing professionals—many with more than 25 years of experience—are helping companies like yours solve their toughest supply chain challenges. That experience is built in to Infor ERP LX, a comprehensive solution for improving the efficiency and cost-effectiveness of your supply chain, from concept to customer. We can help you:

- Manage orders and on-target forecasts.
- Improve trade funds management, pricing and promotions.
- Provide world-class customer service.
- Meet customer expectations and increase sales.
- Manage customer segmentation.
- Up-sell and cross-sell.

**INFOR**<sup>™</sup>  
be enterprising

## Get business specific.

Agile enterprises require agile systems that can respond to growing market demand and create a competitive advantage for the organization. Agility is precisely what Infor ERP LX delivers—from one end of your supply chain to the other.

Features include:

- *Forecasting*—Using a “best fit” method, select the technique that most closely approximates recent demand history, then generate a forecast that spans the planning year.
- *Promotions, Deals, and Trade Funds Management*—Plan, control, and track spending related to selling and marketing consumer products, with a comprehensive plan for spending, committing, and tracking funds all the way to payment settlements and true customer and product profitability.
- *Customer Order Management*—Fast, efficient customer order processing begins with the flexibility to define not just the basics about your customers, but also how you are expected to conduct business with them. Proper customer segmentation, specification, and pricing management enable you to meet or exceed SLAs and improve perfect order rates.
- *Release Management*—Perform day-to-day release management functions with specific, tightly integrated functionality for release processing, daily JIT requirement processing, packaging, exception reporting, retroactive invoicing, and customer self-billing.
- *Distribution Resources Planning, Outbound and Inbound Logistics Management*—Gain visibility into the entire distribution network and actively manage logistics while reducing costs and meeting SLAs.
- *Purchasing*—Robust purchasing capabilities include multiple purchase order releases, online requisitions, quotes, optional three-way match of purchase order, inventory receipt, and automatic conversion of purchasing-to-stocking unit of measure upon receipt.
- *Inventory Management*—Gain concise and accurate information for the control and planning of finished goods, in-process material, and raw material inventory. Infor ERP LX provides summary and detail analysis for both accounting and production control purposes. It also provides a sub-system for complete cycle counting and physical inventory reconciliation.

## See results now.

Infor ERP LX, like all of Infor’s products, has industry-specific functionality built in that reduces the need for customization, speeds implementation time, and delivers ROI that you don’t have to wait for. From the very first day, you’ll see immediate benefits:

- Reduced costs and improved planning
- Maximized throughput
- Improved perfect order rates and customer satisfaction
- Increased productivity and shortened cycle times

In an age where responsiveness is as important as capital, enterprising companies are making it the focal point of their operations. Infor ERP LX makes it possible, helping you perform to your customers’ highest expectations ... and your own.

## About Infor.

Infor delivers business-specific software to enterprising organizations. With experience built in, Infor’s solutions enable businesses of all sizes to be more enterprising and adapt to the rapid changes of a global marketplace. With more than 70,000 customers, Infor is changing what businesses expect from an enterprise software provider. For additional information, visit [www.infor.com](http://www.infor.com).

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